

Instant Results Team

Building *Rules*
in Young Living

www.OilsEtc.com

The Right Language

You Can Say that Essential Oils:

- Promote good health
- Make you feel good
- Improve nutrition, thereby optimizing health
- Enhance immune system
- Support the body's natural defenses
- Support the immune, circulatory, respiratory, endocrine, digestive nervous and other body systems
- Aid in maintaining normal cellular regeneration
- Are mood elevating
- Are antiseptic (topical use only)
- Are high in antioxidants
- Are aromatic
- Are oxygenating
- Boost stamina and energy
- Help you relax
- Help manage stress and frustration
- Help reduce the appearance of aging
- Improve mental clarity
- Promote overall health, vitality and longevity

ESSENTIAL OILS EVERYDAY

Essential Oils are one of nature's most potent and effective ways to support our bodies' natural processes for health and healing. Young Living is the world leader in essential oils and provides the highest quality therapeutic grade essential oils and oil-infused products, backed by a Seed to Seal guarantee.



Lavender

- » Helps Seasonal Sniffles
- » Aids Minor Cuts, Scrapes & Other Everyday Compromises to the Skin
- » Eases Occasional Emotional Distress
- » Promotes Restful Sleep
- » Maintains Normal Blood Pressure Levels
- » Reinforces Healthy Respiratory Function
- » Supports Healthy Female Cycles



Peppermint

- » Helps Nausea & Aids Digestion
- » Minimizes Minor, Everyday Head, Joint & Muscle Discomfort
- » Improves Mental Acuity
- » Reinforces Healthy Respiratory Function
- » Supports Healthy Immune System



Thieves

- » Supports Healthy Immune System
- » Greatly Reduces Everyday Germs
- » Great for Oral Hygiene & Dental Discomfort
- » Cleans Household Dirt & Grime



Frankincense

- » Calming & Uplifting
- » Promotes Healthy Cellular Growth
- » Supports Healthy Immune System
- » Reinforces Healthy Respiratory Function
- » Reduces Stretch Marks & Scars
- » Decreases Wrinkles
- » Increases Spiritual Awareness



Lemon

- » Purifies & Disinfects
- » Greatly Reduces Everyday Germs
- » Improves Energy & Mental Focus
- » Calming & Uplifting
- » Helps Healthy Circulatory System
- » Reinforces Healthy Respiratory Function
- » Promotes Healthy Digestion



Purification

- » Helps With Insect Bites
- » Aids Minor Cuts & Scrapes
- » Neutralizes Odors
- » Great For Use in Household Cleaning, Smelly Laundry & On Pets



Peace & Calming

- » Eases Occasional Emotional Distress
- » Promotes Relaxation & Tranquility
- » Calms Busy Children & Pets
- » Uplifts Mood
- » Promotes Restful Sleep
- » Reduces Jaw Clenching & Grinding
- » Maintains Normal Blood Pressure Levels



PanAway

- » Minimizes Minor, Everyday Discomforts
- » Supports the Musculoskeletal System
- » Supports Healthy Circulation



Valor

- » Calming & Uplifting
- » Instills Feelings of Confidence & Courage
- » Supports the Musculoskeletal System
- » Helps Reduce Snoring
- » Assists the Body in Self-Correcting Balance & Alignment



Joy

- » Balances Emotions
- » Uplifts the Spirit
- » Supports Sexual Vigor & Performance
- » Eases Occasional Feelings of Tension & Sadness
- » Supports Healthy Circulation
- » Inspires Feelings of Romance & Intimacy



Stress Away

- » Eases Occasional Emotional Distress
- » Promotes Peace & Tranquility
- » Improves Mental Response
- » Restores Equilibrium
- » Maintains Normal Blood Pressure Levels
- » Calming & Relaxing



NingXia Red

- » Contains High Levels of Antioxidants
- » Enhances Immune System
- » Supports Cardiovascular System
- » Boosts Energy & Cognitive Function
- » Supports Muscle & Joint Health
- » Aids the Digestive System
- » Promotes Restful Sleep

Client v.s. Member

1. Retail customer

- ❖ pays the retail price for all products (24% more)
- ❖ cannot earn \$\$\$
- ❖ cannot order via Essential Rewards (Autoship)

2. Wholesale Member

- ❖ gets Starter Kit (the cheapest option - Premium Starter Kit \$160)
- ❖ always gets 24% discount on all products
- ❖ possibility to enroll in Essential Rewards(Autoship), at only 50PV
- ❖ possibility to earn \$\$\$, required purchase of 100PV in any qualifying month

How to Save Money?

If you like saving money,
the Essential Rewards program is for YOU!

1 – 3 months	$24\% + 10\% = 34\%$ cheaper
4 – 24 months	$24\% + 20\% = 44\%$ cheaper
25 mos. and up	$24\% + 25\% = 49\%$ cheaper

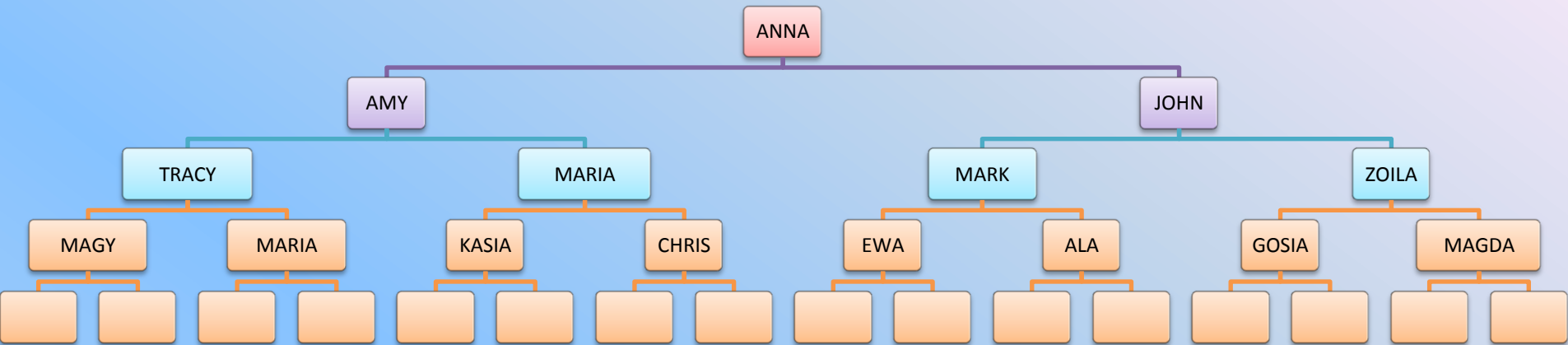
Essential Rewards Program (Autoship)

- ❖ program reserved for Wholesale Members ONLY
- ❖ monthly purchases of desired products for yourself
- ❖ required monthly purchase for only 50PV + tax + s/h
- ❖ each purchase accumulates points redeemable for a free products
- ❖ Points accumulation:
 - 1 – 3 mos. – 10%
 - 4 – 24 mos. – 20%
 - 25 mos. and up – 25%
- ❖ guaranteed cheapest shipping charges:

What's the catch with ER?

- ❖ enrolling or cancelling the program
 - Enroll or cancel any time, and it's absolutely free
 - redeem your points prior to cancellation, as they will be forfeited
- ❖ changing the order(monthly)
 - you may chose new products in shopping cart every month by contacting YL by midnight of your autoship date (website, phone, chat)
- ❖ date change
 - You may change the shipping date each month too either on-line, by live chat or calling YL

The Quickest Way to Business Building



- ❖ order a minimum of 100PV on ER
- ❖ start building 2 legs first, target – 1000 OGV each leg
(or better yet start with 3 legs, to qualify for Rising Star Bonus)
- ❖ only 6 legs needed to reach the highest rank

- PV = personal volume
- OGV – organizational group volume
- PGV – personal group volume

RANKS

500 OGV

STAR

2,500 OGV

SENIOR STAR

4,000 OGV, 2 legs minimum 1,000 OGV each

EXECUTIVE

10,000 OGV, 2 legs 4,000 OGV each + 1,000 PGV

SILVER

35,000 OGV, 3legs 6,000 OGV each + 1,000 PGV

GOLD

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RANKS continued...

100,000 OGV, 4 legs 8,000 OGV each + 1,000 PGV

PLATINUM

250,000 OGV, 5 legs 15,000 OGV each + 1,000 PGV

DIAMOND

750,000 OGV, 6 legs 20,000 OGV each + 1,000 PGV

CROWN DIAMOND

1,500,000 OGV, 6 legs 35,000 OGV each + 1000 PGV

ROYAL CROWN DIAMOND

Basis for **Commission** AND **RANKS** Purchase of 100PV

CREATING A FOUNDATION

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

QUALIFICATIONS	DISTRIBUTOR		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG + OGV					2 x 1,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES				
LEVEL 1		8%	8%	8%	8%
LEVEL 2		5%	5%	5%	5%
LEVEL 3			4%	4%	4%
LEVEL 4				4%	4%
LEVEL 5					4%

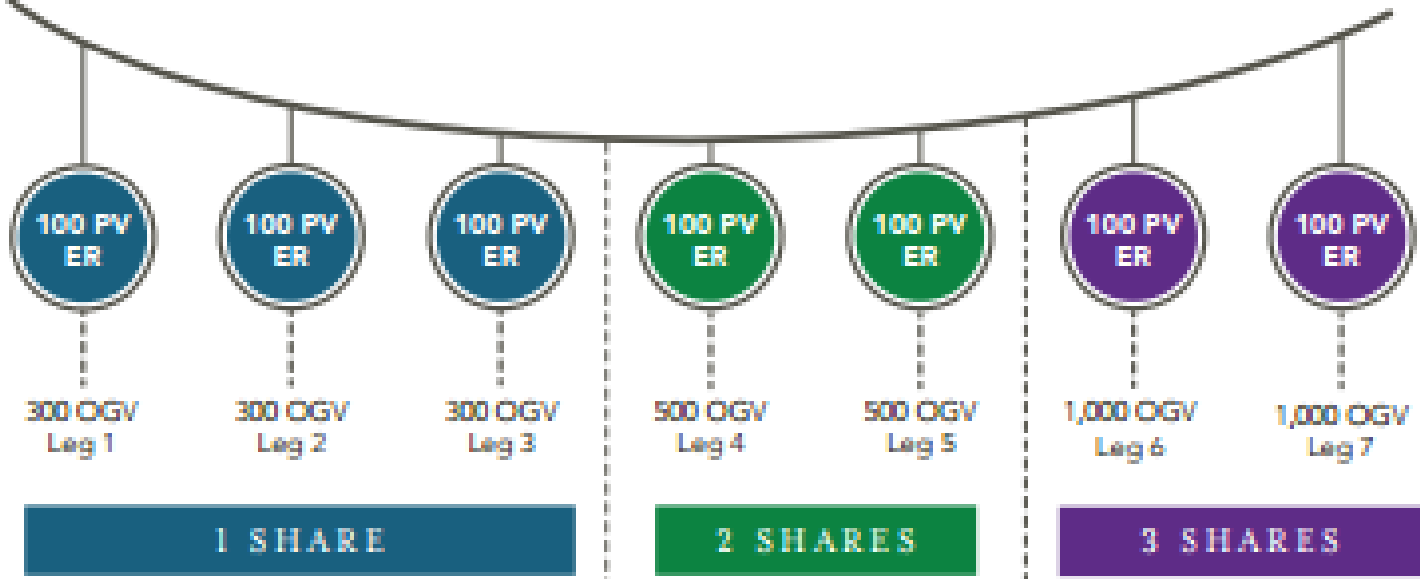
To earn **Rising Star Bonus**,
Yu must purchase 100PV on Essential Rewards (Autoship)
(all on 1st level required purchase of 100PV on ER)

RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns.

Qualifications:

1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.



TOTAL POSSIBLE SHARES = 6

Additional bonuses start at **Silver** – Generation Bonus

Required purchase of 100PV

BUILDING YOUR BUSINESS

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG x OGV	2 x 4,000	3 x 6,000	4 x 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

DEVELOPING LEADERS

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	100	100	100
OGV	250,000	750,000	1,500,000
PGV	1,000	1,000	1,000
LEG x OGV	5 x 15,000	6 x 20,000	6 x 35,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4		3%	3%
GENERATION 5			3%
GENERATION 6			
GENERATION 7			
GENERATION 8			

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4	3%	3%	3%
GENERATION 5	3%	3%	3%
GENERATION 6	3%	3%	3%
GENERATION 7	3%	3%	3%
GENERATION 8			1%

DEFINITIONS

PV (Personal Volume)

The total monthly volume of your personal orders

OGV (Organization Group Volume)

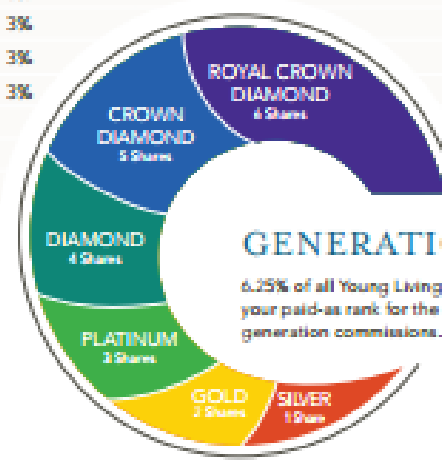
The monthly volume of your entire organization

PGV (Personal Group Volume)

The monthly volume in an organization, excluding any Silver or higher rank volume and any qualifying leg(s) volume

Leg x OGV

The number of legs and the amount of monthly OGV required for each leg



GENERATION LEADERSHIP BONUS

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to your paid-as rank for the month and on the leaders in your organization on which you earn generation commissions.

MAXIMIZE YOUR EARNINGS with additional payouts, including retail earnings, the Fast Start Bonus, and the Start Living Bonus! Learn more on the reverse of this flyer.

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Average commission checks

	OGV	COMMISSION
Star	500	\$50
Senior Star	2,000	\$150 - \$500 +
Executive	4,000	\$300 - \$1,500 +
Silver	10,000	\$1,000 - \$8,000 +
Gold	35,000	\$5,000 - \$20,000 +
Platinum	100,000	\$10,000 - 35,000 +
Diamond	250,000	\$20,000 - \$50,000 +
Crown Diamond	750,000	\$50,000 - \$90,000 +
Royal Crown Diamond	1,5 mln	\$100,000 +

The amount is not guaranteed and is dependent on OGV and other aspects of building.

Official disclosure: https://static.youngliving.com/en-US/PDFS/incomedisclosurestatement_us.pdf

For more INFORMATION
and ORDER placing contact

Instant Results Team

Please visit:

www. Oils Etc. com